

# Associate of Applied Science in Business with emphasis in Management

### General Education Core Requirements

		Credit Hours
COM 115	Fundamentals of Public Speaking	3
ECO 155	Principles of Macroeconomics	3
ENG 110	Writing I	3
MGT 130	Business Math	3
PLS 101	American Democracy and Citizenship	3
IDS 110	Student Success	1
		<b>16</b>

### Business Core Requirements

CIS 101	Computers for Learning	3
FGB 135	Introduction to Business	3
FGB 280	Introduction to Financial Management	3
FGB 297	International Business (capstone course)	3
MGT 120	Introduction to Management	3
MGT 286	Business Communications	3
QBA 237	Basic Business Statistics	3
RIL 231	Legal Environment of Business	3
		<b>24</b>

### Management Core Requirements

ACC 201	Introduction to Financial Accounting	3
ACC 211	Introduction to Managerial Accounting	3
CIS 212	Personal Computing Systems in Business	3
COM 110	Critical Thinking	3
ECO 165	Principles of Microeconomics	3
MGT 299	Internship in Business Management	3
MKT 150	Introduction to Marketing	3
And one from the following electives:		3
EPR 110	Introduction to Entrepreneurship (3)	
MGT 210	E-Commerce (3)	
MKT 155	Introduction to Retailing (3)	
PLS 232	International Relations (3)	
RIL 211	Insurance (3)	
RIL 266	Principles of Real Estate (3)	
		<b>24</b>

**Total Hours Required** **64**

Based on 2009-10 Catalog

Students should confirm the transferability of individual courses to other institutions prior to enrollment.

### What type of work would I do if I studied business management?

Students with a business degree that emphasizes management can expect to land a supervisory position at area businesses, working into middle and upper management through their career. Among the jobs open to students with these degrees are retail sales manager and department supervisor. Managers plan, organize and control the operations of a retail business or department, overseeing the work of sales people, cashiers, customer service workers and clerks. They also interview, hire and train staff. Although many come into these positions from previous experience as a sales clerk, cashier or customer service worker, many have a postsecondary education. On the local and national level, larger businesses are turning to community and junior college vocational programs to supply management personnel to manage their operations. (Missouri Occupational Information Coordinating Committee)

### What type of degree will I earn at Missouri State University-West Plains?

Students enrolled in this program will obtain a two-year Associate of Applied Science (AAS) degree that will include general education, business and management courses. Using a variety of business core courses allows more flexibility in tailoring a program of study to meet community and student needs. The program also includes an internship component which allows students to work in the area of their career choice. This degree puts an emphasis on the technical skills students will need on the job.

### What salary can I expect to earn with this degree?

The salaries of managers vary substantially, depending on the level of responsibility, length of service, and type, size and location of the firm. According to May 2007 statistics from the Mo. Department of Economic Development, however, the average annual salary of office managers in Missouri was \$47,820, while in the south-central region it was \$36,085. Retail sales managers earned an average annual salary of \$38,480 statewide and \$32,866 in the south-central region. (May 2007 data, Missouri Economic Research and Information Center Web site)

### For More Information

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